

UPSCALE OFFERS FOR LIFE & HOME

NASHVILLE 2023-2024

REACH YOUR BEST NEW CUSTOMERS ALL YEAR LONG

RSVP LUXURY CARD PACK MAILING

REACH THE MASS AFFLUENT
 For about 5¢/home including postage

- High-quality, high-profile luxury postcard deck
- Full-color postcards mailed to affluent homeowners
- Designed to appeal to the upscale lady of the house
- Postcards can be customized for market and/or season
- Addressed to homeowner's name
- Market space originator and leader since 1985



RSVP



Luxury Card Pack Details									
Distribution	Top 50,000 per zone*								
Ad Size	5.5" x 3.5" Postcard								

*Some zones vary. Up to 11 million homes nationally

Why Target the Mass Affluent?

- Are highly-educated earners with household incomes of \$100K+
- Are primarily 30-64 years of age (72%)
- Use paper offers at least once a month (71%)
- Are homeowners planning to remodel, redecorate, and renovate their home and grounds
- Dine out more often than the average household

- Are major supporters of the arts and charities
- Are responsible for half or more of spending on kitchen appliances, second homes, jewelry, watches, wine, and pet care
- Are heavy users of digital products
- Have multiple vehicles
- Are frequent travelers

DEMOGRAPHIC

The Mailing List **RSVP's Secret Sauce**!

60% of your success is determined by our mailing list. Our proprietary mailing list is updated monthly, consisting of the most-exclusive, owner-occupied homes.







We know that 80% of all discretionary spending purchases are made by the top 20% of consumers in your market.

More than half of U.S. income is still concentrated in one of five households.

One thing that hasn't changed in the last decade is that the top households in the U.S. (21%) still have 60% of all earned income and 70% of consumer wealth.

Affluent households are still twice as likely to buy

And when they do, they spend 3.2 times more than the average household in many categories, such as home improvement products and services, high-end retail items, health & beauty services, entertainment and travel, professional services, and fine dining!

		Total Homes	Total Owner Occupied Homes	RSVP Circulation	Splits	Top Home Percentage	Avg. Home Value	Avg. Home Income
	Cleveland	739,243	541,758	100,000	2	37%	\$ 358,103	\$ 119,368
	Akron	390,950	296,646	50,000	2	34%	\$ 371,273	\$ 123,758
Ю	Columbus	792,492	529,324	100,000	2	38%	\$ 421,654	\$ 151,600
	Dayton	440,351	312,592	50,000	2	32%	\$ 332,496	\$ 110,832
	Cincinnati	813,708	557,059	100,000	2	36%	\$ 392,522	\$ 130,841
~	Louisville	492,520	320,112	50,000	2	31%	\$ 429,037	\$ 143,012
Σ	Lexington	243,413	150,966	25,000	2	33%	\$ 421,317	\$ 140,439
TN	Nashville	895,803	531,043	100,000		19%	\$ 809,432	\$ 269,811

RSVP REGIONAL MARKETS

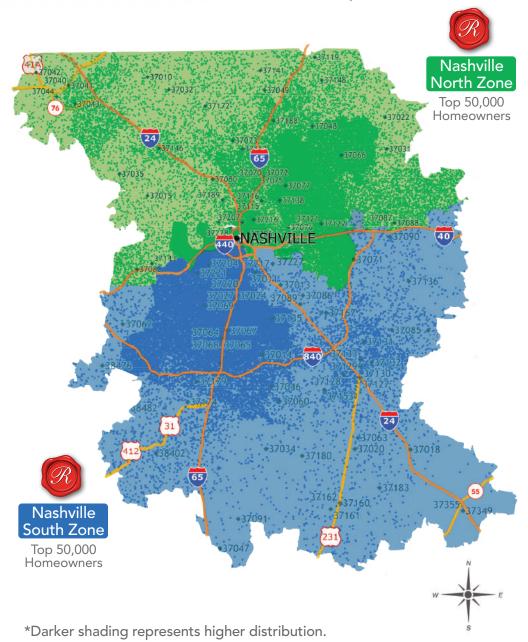
Expand and Scale your Business Regionally!



FINDING YOUR BEST CUSTOMERS: Whether you're a business that needs local customers, or a regional or national company with a broader audience, you can select exactly what you need from our 6 million+ homes in over 65 U.S. metro markets.

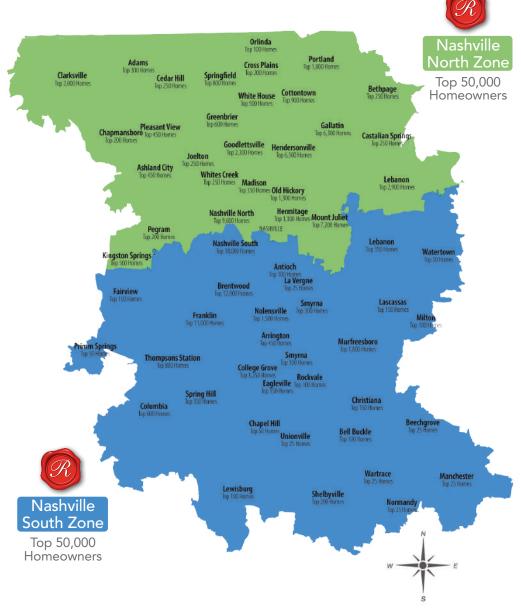
NASHVILLE

Distribution Map



NASHVILLE

Neighborhood Map



*Approximate distribution of consumer postcard deck by neighborhood.

DVP TARGETING THE AFFLUENT Put Your Marketing on Cruise Control with RSVP!

2023 RSVP Mailing Schedule

			٩RC											MAY									
SUN	MON		WED	THU	FRI	SAT	SUN	MON	TUE	WED	THU	FRI	SAT	SUI	MON	TUE		THU	FRI	SAT			
in	hor	nes	1	2	3	4							1	_	_1	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	3	4	5	6			
5	6	7	8	9	10	11	2	3	4	5	6	7	8		MIN	01110	3 10	11	12	13			
12	13	14	15	16	17	18	9	10	11	12	13	14	15	14	1 15	i 16	5 17	18	19	20			
19	20	21	22	23	24	25	16	17	18	19	20	21	22	2	1 22	23	24	25	26	27			
26	27	28	29	30	31		23	24	25	26	27	28	29	28	3 29	30) 31						
							30																
SUN	MON		UNE WED	THU	FRI	SAT				- A	1			SUI	MOM I	ι τυι		(THU	FRI	SAT			
	_		_	1	2	3	1000	-			183									1			
4	5	6	7	8	9	10	ST.		12	15-1	1	1		2	2 3	; 4	- 5	6	7	8			
11	12	13	14	15	16	17				5100				9	9 10) 11	12	13	14	15			
18	19	20	21	22	23	24			60		1			16	5 17	18	3 19	20	21	22			
25	26	27	28	29	30				12					23	3 24	25	5 26	27	28	29			
								-						30) 31								
			GUS						SEPT								стов						
SUN	MON	TUE	WED 2	THU 2	FRI	SAT 5	SUN	MON	TUE	WED	THU	FRI 1	<u>SAT</u>	SUI	<u>юми</u>			<u>тни</u> 5	FRI 6	<u>SAT</u> 7			

in	ho	mes 8	2	3	4	5						1	2	lir	1	2	3	4	5	6	7
6	7	8	9	10	11	12	3	4	5	6	7	8	9	lir	h	n (Ies	11	12	13	14
13	14	15	16	17	18	19				13			16	1	5 1	6	17	18	19	20	21
20	21	22	23	24	25	26	17	18	19	20	21	22	23	2	2 2	3	24	25	26	27	28
27	28	29	30	31			24	25	26	27	28	29	30	2	9 3	0	31				

RSVP Luxury Card Pack - 4 Seasonal Postcard Mailings Annually



Artwork deadline for each mailing is 1 month prior to in-home date

Distribution of all mailings may take 2-3 weeks depending on local USPS.



Individual Mailings Include:

- Award Winning Design
- Full Color Printing/ Front & Back
- State of the Art Mailing Operations
- Addressing to Our Proprietary Mailing List
- Postage Paid
- Your Ad Online at www.rsvpUpscaleOffers.com

PLUS...

Comprehensive Opt-in E-mail, Social Media, and Online Marketing Program to promote the arrival of each RSVP mailing in Homeowner Mailboxes

Monthly Payment Terms Available





DISCOVER



LUXURY CARD PACK RATES

Target the Finest Homes for Pennies Per Home...

Circulation	50,000	100,000					
1 Mailing	7¢ per home \$3,500	6.5¢ per home \$6,500					
	per mailing	per mailing					
2-3	6¢ per home	5.5¢ per home					
Mailings	\$3,000 per mailing	\$5,500 per mailing					
4-5 Mailings	5.5¢ per home \$2,750	5¢ per home \$5,000					
	per mailing	per mailing					
6 +	5¢ per home	4.5¢ per home					
Mailings	\$2,500 per mailing	\$4,500 per mailing					

Promote your company in RSVP's Premier, High-end, Full-Service, Direct Response Publication for 1/10th the Price of a postage stamp, and we do all the work!

RSVI

VALUE ADDS

Track & Record Your RSVP Phone Calls & Clicks For \$60/Mailing!



RSVP Call Tracking and QR Code Scanning

RSVP Call Tracking Solutions and QR Code Scanning provide advertisers the ability to track, capture, chart, record and organize inbound sales calls and clicks in real time.

Drive Additional Business with Customizable Bonus Cards!

\$100 Per Mailing For Box of 500 (includes shipping)



RSVP Bonus Cards

RSVP Bonus Postcards can be a great way to generate new leads, maintain existing business relationships, and even thank clients for their patronage! Consider using one of these formats: thank you for your business, closing the sale, mail-out or blank, to add a personalized, handwritten message.

Target Homeowners Online & In Their Inbox!

Some of our services offered:















Digital Marketing

We offer professional and transparent digital marketing services that will improve your company's visibility, drive leads, help convert leads into paying customers, and establish a positive reputation to win your customers' hearts.



UPSCALE OFFERS FOR LIFE & HOME

615-695-7787 sales@rsvp.marketing www.rsvp.marketing

